# ALEXANDER **de cruppé**

Beratung | Training | Coaching

#### Alexander de Cruppé



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## Professional and leadership expertise

- Systemic Coach, Trainer and Consultant
- Head of Strategic Sales Support at a European Bank
- Head of Retail at a German Savings Bank (Sparkasse)
- Sales manager at a European Bank
- Sales accountant for affluent and retail customers at a German Savings Bank (Sparkasse)

#### Languages

- German
- English

#### Focus areas

- Systemic Consulting
- Systemic Coaching
- Implementation of Agile Working Tools
- New Work
- Culture Development
- Team Development
- Change Management
- Digital Transformation
- Dealing with VUCA Phenomena
- Individual Trainings/Seminars
- Leadership Development, Training and Qualification
- Personal Development

### Education and further education

- Banker (IHK)
- Business Administrator in Banking
- Sales Oriented Leadership
- Systemic Coaching (Thalamus-Institute)
- Systemic Constellations (Dr. Horn, Brick & Partner)
- Provocative Coaching (D.I.P., Dr. Eleonore Höfner)
- Sales Coaching
- Change Management, Strategic Management (Malik MZSG, St. Gallen)
- Executive English (GIT)
- New Work Design (Dark Horse)

#### Experience and tools (excerpt)

- Systemic Organizational and Team Development
- Design Thinking
- Agile Tools
- Holacracy & Sociocracy
- Transactional Analysis
- Nonviolent Communication
- Working Out Loud
- Systemic Coaching
- Hypno-Coaching
- Systemic Constellations
- Methods to improve Performance
  and Mindfulness